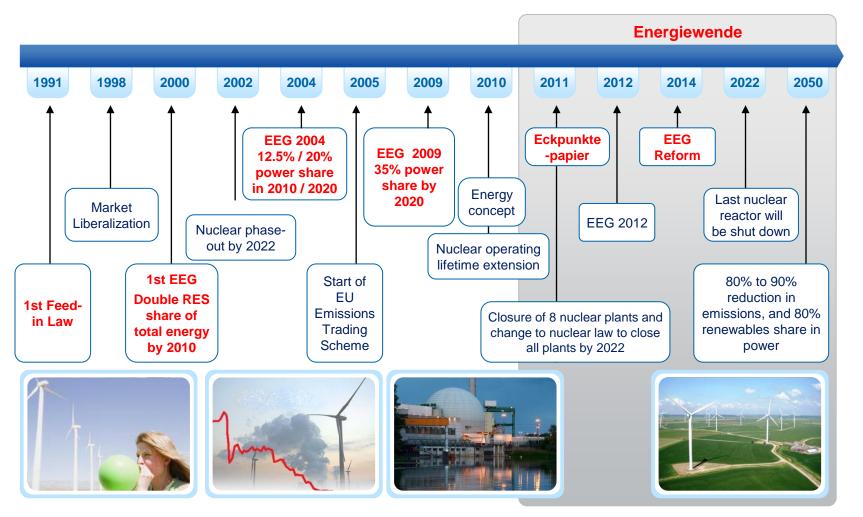
The German Energiewende

Graham Weale, Chief Economist RWE AG Californian PUC Thought Leaders Meeting 5th June 2014





The Energiewende – a plan to move from nuclear and coal to renewables: milestones from 1991



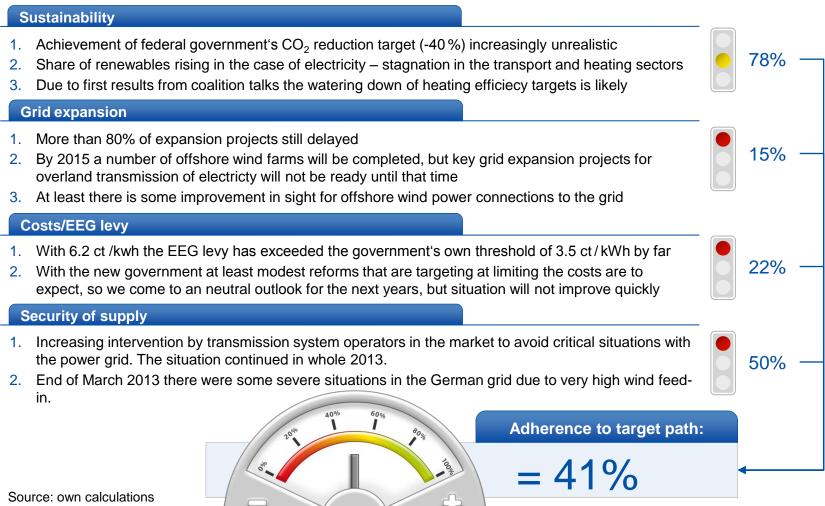


Further targets introduced in 2011...

Firm goals		2020	2030	Instruments ¹
K1	Phase out nuclear power by 2022			2011 Nuclear Power Law
CO	Reduce greenhouse gas emissions compared to 1990 by	40%	55%	ETS with German version
C1	Increase proportion of renewables (RES) in gross final energy consumption to	18%	30%	Renewable heating, and Biomass laws,
C2	Increase the proportion of RES in gross elec. consumption to	35%	50%	EEG
C 3	Reduce primary energy consumption compared to 2008 to	20%	-	Environmental tax, EnEV
C4	Reduce electricity consumption compared to 2008 by	10%	-	Environmental tax
C 5	Increase energy efficiency compared to 2007 by	20%	-	Environmental tax and other laws
C6	Reduce heat demand of buildings compared to 2008 by	20%	-	EnEV
C 7	Increase number of electric vehicles to	1 Mio.	6 Mio.	Energy and climate funds
C8	Reduce final energy consumption in transport vs.2008 by	10%	-	Reform car tax
N1	Grid expansion according to ENLAG	-	-	EnLAG
N2	Punctuality of the grid connection of offshore wind farms	-	-	EnWG
N3	Increase installed capacity of offshore wind to	10 GW	25 GW	EEG
V1	Supply security	-	-	Strategic Reserve
W1	Limit renewables surcharge to 3.5 cents/kWh			Not availabe
Curre	ntly only loosely defined goals			
C	Reduce heat demand of buildings compared to 2008	-	-	EnEV
C	Annual rate of energy-saving renovation in housing of 2%	-	-	Only indirect – loan programme
V	Additional construction of firm fossil fuel power plant capacity	10 GW	-	Not available

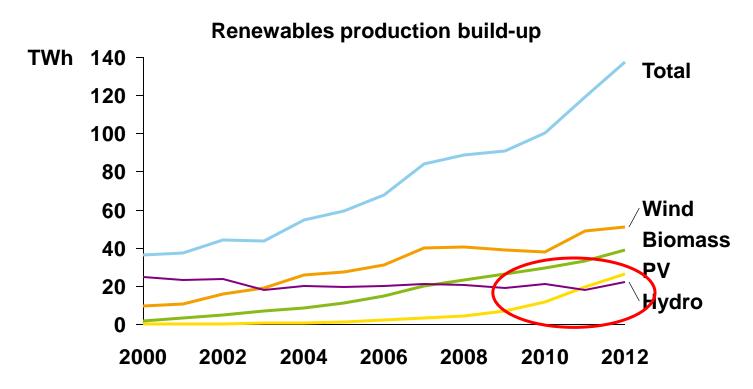


... which were off track after just two years, except for renewables growth



VO**RWE**G GEHEN

The result of a renewables subsidy scheme without a cap



- Costs (esp. PV) continually lower than subsidies = strong incentive to build
- Growth could not reasonably have been anticipated before 2007
- Annual support originally expected to be € 0,6 bn, not € 22 bn p.a.

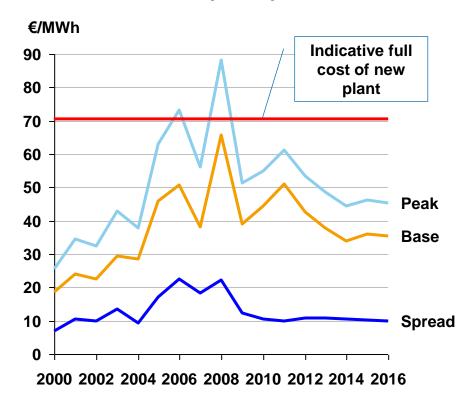


Wholesale price was cut by 50% vs. expected level...

Volume effect of higher than expected RES also pushed out merit-order curve

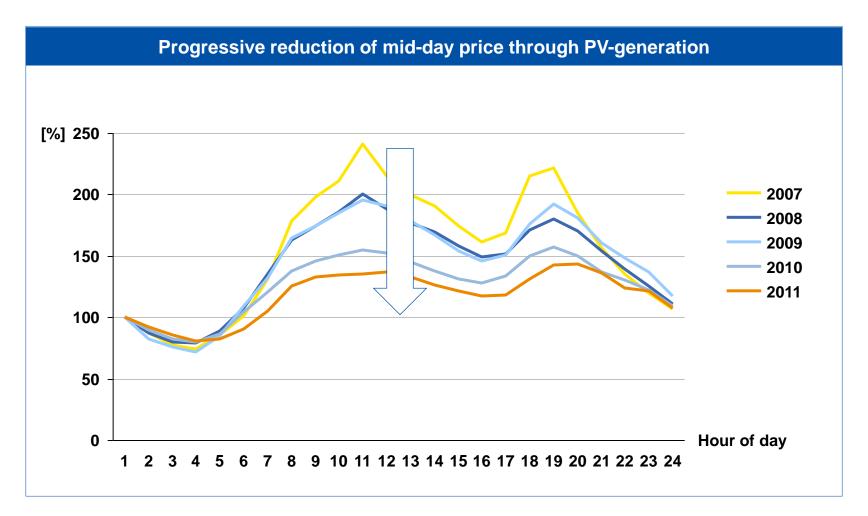
- Volume effect of recession reduced clearing price in meritorder curve
- 3. PV had effect of flattening out daily peak price important part of earning component
- 4. Low CO₂ price
- 5. Low coal price—flattened out merit-order curve

German power prices



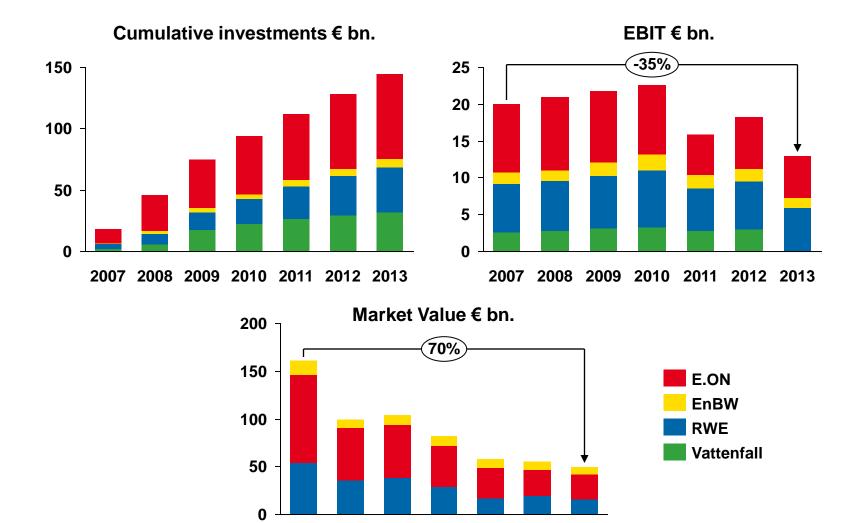


... due in part to the high PV level depressing mid-day prices radically...





... leaving utilities in a very poor financial position



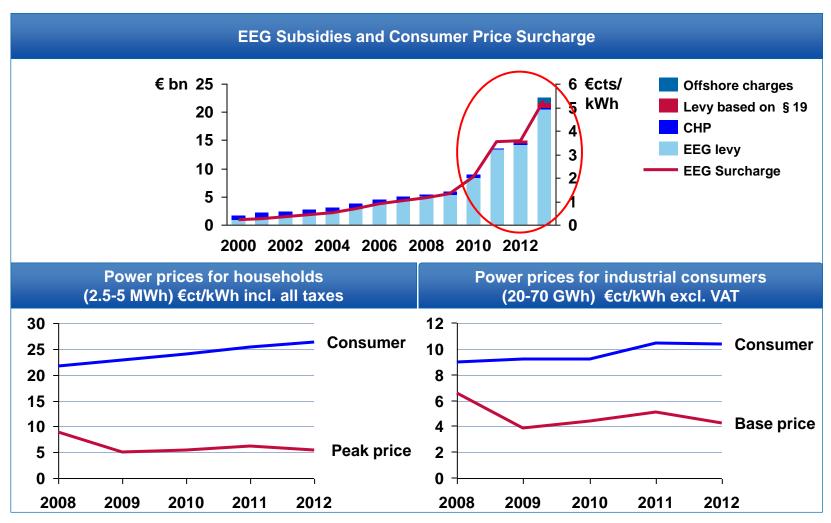
2008 2009 2010 2011

2012 2013



Source: Company annual reports

The Consumer Price has been driven up by the surcharge despite a falling wholesale price



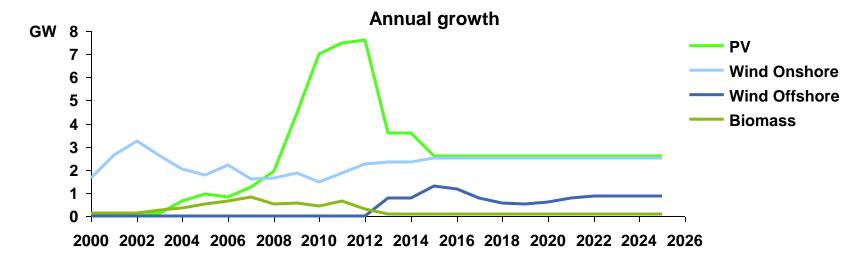


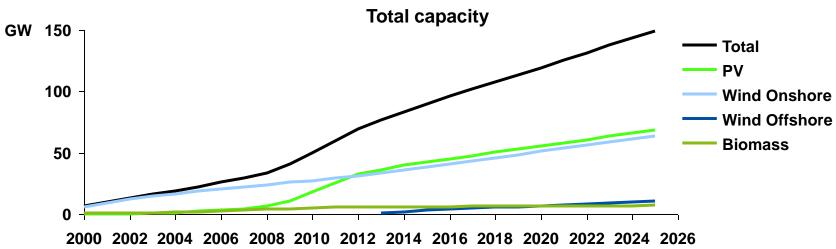
The EEG is being revised to maintain ambitious targets but control the costs

- Aim to reach 40-45% by 2025 then 55-60% by 2035 renewables share of power but always ensuring affordability and supply security
- Reduce average RES cost level from €cts 17 / kWh to €cts 12 / kWh
- RES growth corridor will be legally fixed, with technology-specific instruments and focus on the most cost-efficient technologies
 - Onshore wind and PV each a maximum growth of 2.5 GW p.a. (excluding repowering), with appropriate tariff adjustment
 - Offshore wind 6.5 GW to 2020 and 15 GW to 2030 and afterwards 2 wind-parks p.a.
 - Biomass maximum 100 MW p.a. (considered too expensive for more)
- Improved market integration with market-premium approach and direct marketing
- New EEG (renewables law) will be fully EU-conform, including industry privileges
- Market design a capacity market is envisaged medium-term
- Time-plan Parliamentary process underway with aim of entry in law on 1st Aug. 2014



Renewables growth path proposed by new EEG compared with past



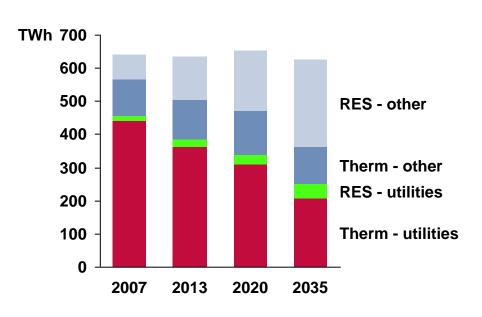


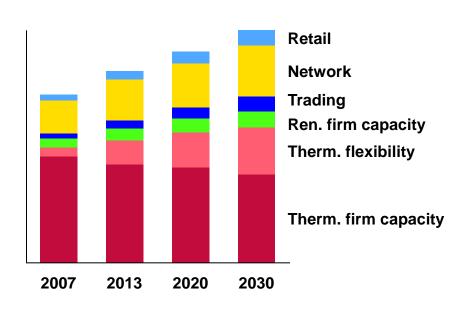


Utilities business model shifts from conventional production to some renewables and even higher emphasis on service



More effort on service Qualitative Index vs. 2007





RES. = renewables,

Therm. = conventional thermal plants



Conclusions

- Nuclear power will be shut-down by 2023 no turning back
- The renewables growth plans remain very ambitious:
 55-60% share of power generation by 2035
 - Cost to household and medium-sized industry being brought under control; large industry has various exemptions
 - High consumer prices will hinder electricity from playing a wider role in decarbonisation
 - Need to increase transmission capacity between North and South of country remains a key challenge
 - Technical challenges in integrating renewables remain
- Supply system continues to deviate further from market basis
 - Wholesale price signals only serve for plant dispatching
 - Regulatory risk remains very high
- Conventional utilities can't replace lost thermal revenue







